## **BALANCE SHEET**

At as 30 Sep 2010

Unit: VND

ASSETS	Code	Note	Ending Balance	Unit: VND Beginning Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100	11010	418,874,617,343	118,678,917,872
I. Cash and cash equivalents	110		11,916,474,670	71,604,149,808
1. Cash	111		11,916,474,670	6,604,149,808
2. Cash equivalents	112		-	65,000,000,000
II. Short-term financial investments	120		-	25,000,000,000
Short-term investments	121		-	25,000,000,000
Provision for devaluation of short-term security investments	129	<u> </u>		
III. Receivables	130	<u> </u>	189,245,874,272	14,079,788,295
Trade accounts receivables	131	<b> </b>	66,138,561,558	9,936,096,808
2. Advances to suppliers	132	<b>}</b>	91,349,060,129	2,647,378,232
3. Short-term internal receivables	133	<b>}</b>		
4. Receivable in accordance with contracts in progress	134	} -·	21 075 074 740	1.540.001.602
Other receivables     Provision for short-term bad receivables	138	} -·	31,875,874,740	1,549,091,682
	139 140	<del> </del>	(117,622,155)	(52,778,427)
IV. Inventories  1. Inventories	140	<del> </del>	<b>215,640,748,398</b> 215,640,748,398	<b>6,293,728,236</b> 6,293,728,236
Provision for devaluation of inventories	149	}	213,040,748,398	0,293,728,230
V. Other short-term assets	150		2,071,520,003	1,701,251,533
Short-term prepaid expenses	151		851,192,953	302,177,579
2. VAT deductible	151	[	-	414,520,600
Tax and accounts receivable from State budget	154	[		
4. Other short-term assets	158	[	1,220,327,050	984,553,354
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		118,265,780,173	44,128,873,513
I. Long-term receivables	210		-	-
Long-term receivables from customers	211			
2. Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218			
5. Provision for long-term bad receivable (*)	219	<u> </u>		
II. Fixed assets	220	<b> </b>	60,994,338,667	16,792,545,677
Tangible fixed assets	221	<b> </b>	51,924,820,172	16,768,282,344
- Historical cost	222	<b> </b>	104,005,046,493	23,186,984,453
- Accumulated depreciation	223	} -·	(52,080,226,321)	(6,418,702,109)
2. Finance leases fixed assets	224	} -·		-
- Historical cost	225	<del> </del>		
- Accumulated depreciation  3. Intangible fixed assets	226 227	<del> </del>	1,466,666,667	24,263,333
- Historical cost	228		2,000,000,000	32,154,000
- Accumulated depreciation	229		(533,333,333)	(7,890,667)
Construction in progress expenses	230	[	7,602,851,828	(7,020,007)
III. Property investment	240	[	4,556,349,241	-
- Historical cost	241	[	8,693,893,944	-
- Accumulated depreciation (*)	242		(4,137,544,703)	-
IV. Long-term financial investments	250		52,715,092,265	-
Investment in subsidiaries	251			
2. Investment in joint-venture	252		-	-
3. Other long-term investments	258	<u> </u>	52,715,092,265	-
Provision for devaluation of long-term finance investment	259	<b> </b>	-	-
V. Other long-term assets	260	<b> </b>	-	27,336,327,836
Long-term prepaid expenses	261	<b>  </b>		26,932,955,124
2. Deferred income tax assets	262	<b>}</b>		
3. Others	268	<del> </del>		403,372,712
VI. Goodwill	269	<del>                                     </del>	525 140 205 514	1/2 005 501 205
TOTAL ASSETS	270		537,140,397,516	162,807,791,385
CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)	300	} -·	400,468,420,920	34,993,415,818
I. Short-term liabilities	310	} -·	373,780,144,070	34,993,415,818
Short-term borrowing and debts     Trade accounts payable	311 312	} -·	122,500,000,000	7,917,904,399
Trade accounts payable     Advances from customers	312	<del> </del>	109,131,749,086 21,317,144,037	1,831,553,486
Advances from customers     Areas and liabilities to State budget	314		2,455,272,791	18,142,229,386
5. Payable to employees	315		2,525,650,498	3,581,732,000
6. Payable expenses	316	[	88,828,428,296	403,372,712
in a mark or position	510		00,020,120,270	105,572,712
7. Accounts payables	317	1	l	

9. Other short-term payables	319	25,880,281,948	1,117,753,160
10. Provision for short-term liabilities	320		
11. Bonus and welfare fund	323	1,141,617,414	1,998,870,675
II. Long-term liabilities	330	26,688,276,850	-
Long-term accounts payables-Trade	331		
2. Long-term accounts payables-Affiliate	332		
3. Other long-term payables	333	7,980,000	-
Long-term borrowing and debts	334	26,287,728,065	-
5. Deferred income tax	335	-	-
Provision for unemployment allowance	336	308,835,654	-
7. Provision for long-term liabilities	337	-	-
8. Retained revenue	338	83,733,131	
B. OWNER'S EQUITY (400= 410+430)	400	136,671,976,596	127,816,375,567
I. Capital sources and funds	410	136,671,976,596	127,816,375,567
Paid-in capital	411	80,000,000,000	87,681,750,000
2. Capital surplus	412	16,200,000,000	-
3. Other capital of owner	413	-	
4. Treasury stock	414	-	(13,489,500,000)
Assets revaluation difference	415	-	
Foreign exchange difference	416	-	-
7. Investment and development fund	417	20,245,242,834	14,617,192,807
Financial reserve fund	418	3,458,364,337	7,286,150,404
Other fund belong to owner's equity	419	-	579,195,670
10. Retained profit	420	16,768,369,425	31,141,586,686
11. Capital for construction work	421		
II. Budget sources	430	-	-
2. Budgets	432		
3. Budget for fixed asset	433		
C. MINARITY INTEREST	439		
TOTAL RESOURCES	440	537,140,397,516	162,809,791,385

## OFF BALANCE SHEET ITEMS

Items	Code	Note	Ending Balance	Beginning Balance
Operating lease assets		24	0	0
2. Goods held under trust or for processing	T		0	0
3. Goods received on consignment for sale	I		0	0
4. Bad debts written off			49,144,180	0
5. Foreign currencies:	T		29.98	0.00
+ USD	I			
+ EUR	T <b></b>			
6. Subsidies of state budget	T		0	0

## **INCOME STATEMENT**

**Quarter 3/2010** 

Unit: VND

Items	Codo	Note	Quar	rter 3	Accumulation		
items	Code		Current year	Previous year	Current year	Previous year	
1	2	3	4	5	6	7	
1. Sales	01		251,300,966,786	191,040,297,457	690,802,352,775	629,263,668,414	
2. Deductions	02						
3. Net sales and services	10		251,300,966,786	191,040,297,457	690,802,352,775	629,263,668,414	
4. Cost of goods sold	11		242,266,746,841	183,383,121,784	665,315,882,773	608,005,548,305	
5. Gross profit	20		9,034,219,945	7,657,175,673	25,486,470,002	21,258,120,109	
6. Financial income	21		77,252,309	254,225,330	561,143,153	501,704,151	
7. Financial expenses	22		2,275,109,074	1,380,099,339	6,960,770,578	5,040,439,138	
Include: Interest expense	23		2,275,109,074	1,380,099,339	6,960,770,578	5,040,439,138	
8. Selling expenses	24		209,520,000	597,005,417	418,276,432	597,005,417	
9. General & administrative expenses	25		1,906,695,196	1,931,747,100	5,396,653,926	5,198,632,569	
10. Net operating profit	30		4,720,147,984	4,002,549,147	13,271,912,219	10,923,747,136	
11. Other income	31		578,464,256	1,008,231,432	1,379,096,856	4,116,415,903	
12. Other expenses	32		69,999,999	-	861,090,908	327,270,000	
13. Other profit	40		508,464,257	1,008,231,432	518,005,948	3,789,145,903	
14. Profit or loss in joint venture	45						
15. Profit before tax (50=30 + 40)	50		5,228,612,241	5,010,780,579	13,789,918,167	14,712,893,039	
16. Current corporate income tax expenses	51		612,968,871	540,837,338	1,605,969,782	1,776,075,585	
17. Deferred corporate income tax expenses	52						
18. Profit after tax (60=50 - 51 - 52)	60		4,615,643,370	4,469,943,241	12,183,948,385	12,936,817,454	
18.1 Profit after tax of minorities	61						
18.2 Profit after tax of the parent company's shareholders	62		-	-	-	-	
19. EPS (VND/share)	70	I	577	559	1,523	1,617	

## **CASH FLOW STATEMENT**

Quarter 3/2010 (Direct method)

Unit: VND

_			Accumulation Cont. VND		
Items 1		Note	Current year	Previous year	
		3	4	5	
I. CASH FLOWS FROM OPERATING ACTIVITIES:					
Cash received from sale or services and other revenue	01		728,248,019,577	778,001,660,758	
2. Cash paid for supplier	02		(289,854,578,108)	(765,071,843,542)	
3. Cash paid for employee	03		(7,625,163,898)	(8,516,924,665)	
4. Cash paid for interest	04		(7,184,202,921)	(6,670,857,515)	
5. Cash paid for corporate income tax	05		(973,651,623)	(1,792,232,696)	
6. Other receivables	06		36,471,248,117	300,000,000	
7. Other payables	07		(68,990,203,332)	(216,966,364)	
Net cash provided by (used in) operating activities	20		390,091,467,812	(3,967,164,024)	
II. CASH FLOWS FROM INVESTING ACTIVITIES:					
Cash paid for purchase of capital assets and other long-term assets	21		(49,000,000)	(20,328,617,335)	
Cash received from liquidation or disposal of capital assets and other long-term ass	22		26,220,810	5,506,830	
Cash paid for lending or purchase debt tools of other companies	23		=	-	
4. Withdrawal of lending or resale debt tools of other companies	24		-	-	
5. Cash paid for joining capital in other companies	25		(13,000,000,000)	(5,315,000,000)	
6. Withdrawal of capital in other companies	26				
7. Cash received from interest, dividend and distributed profit	27		561,143,153	598,678,404	
Net cash used in investing activities	30		(12,461,636,037)	(25,039,432,101)	
III. CASH FLOWS FROM FINANCING ACTIVITIES:					
Cash received from issuing stock, other owners' equity	31				
2. Cash paid to owners equity, repurchase issued stock	32		-	-	
Cash received from long-term and short-term borrowings	33		25,377,572,000	502,786,190,877	
4. Cash paid to principal debt	34		(394,948,631,000)	(486,367,667,012)	
5. Cash paid to financial lease debt	35				
6. Dividend, profit paid for owners	36		-	-	
Net cash (used in) provided by financing activities	40		(369,571,059,000)	16,418,523,865	
Net cash during the period (20+30+40)	50		8,058,772,775	(12,588,072,260)	
Cash and cash equivalents at beginning of year	60		3,857,701,895	16,445,774,155	
Influence of foreign exchange fluctuation	61				
Cash and cash equivalents at end of year (50+60+61)	70		11,916,474,670	3,857,701,895	