## BALANCE SHEET

## At as 30 Sep 2010

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 418,874,617,343 | 118,678,917,872 |
| I. Cash and cash equivalents | 110 |  | 11,916,474,670 | 71,604,149,808 |
| 1. Cash | 111 |  | 11,916,474,670 | 6,604,149,808 |
| 2. Cash equivalents | 112 |  | - | 65,000,000,000 |
| II. Short-term financial investments | 120 |  | - | $\mathbf{2 5 , 0 0 0 , 0 0 0 , 0 0 0}$ |
| 1. Short-term investments | 121 |  | - | 25,000,000,000 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 189,245,874,272 | 14,079,788,295 |
| 1. Trade accounts receivables | 131 |  | 66,138,561,558 | 9,936,096,808 |
| 2. Advances to suppliers | 132 |  | 91,349,060,129 | 2,647,378,232 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 |  | 31,875,874,740 | 1,549,091,682 |
| 6. Provision for short-term bad receivables | 139 |  | (117,622,155) | $(52,778,427)$ |
| IV. Inventories | 140 |  | 215,640,748,398 | 6,293,728,236 |
| 1. Inventories | 141 |  | 215,640,748,398 | 6,293,728,236 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 2,071,520,003 | 1,701,251,533 |
| 1. Short-term prepaid expenses | 151 |  | 851,192,953 | 302,177,579 |
| 2. VAT deductible | 152 |  | - | 414,520,600 |
| 3. Tax and accounts receivable from State budget | 154 |  | - | - |
| 4. Other short-term assets | 158 |  | 1,220,327,050 | 984,553,354 |
| B. LONG-TERM ASSETS ( $200=\mathbf{2 1 0}+\mathbf{2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 \text { ) }}$ | 200 |  | 118,265,780,173 | 44,128,873,513 |
| I. Long-term receivables | 210 |  | - |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 60,994,338,667 | 16,792,545,677 |
| 1. Tangible fixed assets | 221 |  | 51,924,820,172 | 16,768,282,344 |
| - Historical cost | 222 |  | 104,005,046,493 | 23,186,984,453 |
| - Accumulated depreciation | 223 |  | (52,080,226,321) | (6,418,702,109) |
| 2. Finance leases fixed assets | 224 |  | - |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 1,466,666,667 | 24,263,333 |
| - Historical cost | 228 |  | 2,000,000,000 | 32,154,000 |
| - Accumulated depreciation | 229 |  | (533,333,333) | $(7,890,667)$ |
| 4. Construction in progress expenses | 230 |  | 7,602,851,828 |  |
| III. Property investment | 240 |  | 4,556,349,241 | - |
| - Historical cost | 241 |  | 8,693,893,944 | - |
| - Accumulated depreciation (*) | 242 |  | (4,137,544,703) | - |
| IV. Long-term financial investments | 250 |  | 52,715,092,265 | - |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | - | - |
| 3. Other long-term investments | 258 |  | 52,715,092,265 | - |
| 4. Provision for devaluation of long-term finance investment | 259 |  | - | - |
| V. Other long-term assets | 260 |  | - | 27,336,327,836 |
| 1. Long-term prepaid expenses | 261 |  | - | 26,932,955,124 |
| 2. Deferred income tax assets | 262 |  | - |  |
| 3. Others | 268 |  | - | 403,372,712 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 537,140,397,516 | 162,807,791,385 |
|  |  |  |  |  |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0 + 3 3 0}$ ) | 300 |  | 400,468,420,920 | 34,993,415,818 |
| I. Short-term liabilities | 310 |  | 373,780,144,070 | 34,993,415,818 |
| 1. Short-term borrowing and debts | 311 |  | 122,500,000,000 | - |
| 2. Trade accounts payable | 312 |  | 109,131,749,086 | 7,917,904,399 |
| 3. Advances from customers | 313 |  | 21,317,144,037 | 1,831,553,486 |
| 4. Taxes and liabilities to State budget | 314 |  | 2,455,272,791 | 18,142,229,386 |
| 5. Payable to employees | 315 |  | 2,525,650,498 | 3,581,732,000 |
| 6. Payable expenses | 316 |  | 88,828,428,296 | 403,372,712 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |


| 9.----------------------------1 | 319 |  | 25,--------------180 | 1,-117,-753,----160 |
| :---: | :---: | :---: | :---: | :---: |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 1,141,617,414 | 1,998,870,675 |
| II. Long-term liabilities | 330 |  | 26,688,276,850 | - |
|  | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | 7,980,000 | - |
| 4. Long-term borrowing and debts | 334 |  | 26,287,728,065 | - |
| 5. Deferred income tax | 335 |  | --------------------- | - |
| 6. Provision for unemployment allowance | 336 |  | 308,835,654 |  |
|  | 337 |  | ------------- |  |
| 8. Retained revenue | 338 |  | 83,-733,-131 |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 136,671,976,596 | 127,816,375,567 |
| I. Capital sources and funds | 410 |  | 136,671,976,596 | 127,816,375,567 |
| 1. Paid--in capital | 411 |  | 80,000,000,000 | 87,681,750,000----- |
| 2. Capital surplus | 412 |  | 16,200,000,000 |  |
| 3. Other capital of owner | 413 |  | --------------- |  |
| 4. Treasury stock | 414 |  | - | (13,489,500,000) |
| 5. Assets revaluation-------------1ifference | 415 |  | - |  |
| 6. Foreign exchange difference | 416 |  | - | - |
| 7. Investment and development fund | 417 |  | 20,245,242,834 | 14,617,192,807 |
| 8. Financial reserve fund | 418 |  | 3,458,364,337 | 7,286,150,404 |
| 9. Other fund belong to owner's equity | 419 |  | ----------------------- | 579,195,670-- |
| 10. Retained profit | 420 |  | 16,768,369,425 | 31,141,586,686 |
| 11. Capital for construction work | 421 |  |  |  |
| III. Budget sources | 430 |  | - | - |
| 2. Budgets | -432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  |  |  |
| TOTAL RESOURCES | 440 |  | 537,140,397,516 | 162,809,791,385 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | 0 | 0 |
| 2. Goods held under trust or for processing |  |  | 0 | 0 |
| 3. Goods received on consignment for sale |  |  | 0 | 0 |
| 4. Bad debts written off |  |  | 49,144,180 | 0 |
| 5. Foreign currencies: |  |  | 29.98 | 0.00 |
| + USD |  |  |  |  |
| + EUR |  |  |  |  |
| 6. Subsidies of state budget |  |  | 0 | 0 |

## INCOME STATEMENT

Quarter 3/ 2010

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 251,300,966,786 | 191,040,297,457 | 690,802,352,775 | 629,263,668,414 |
| 2.-Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services | 10 |  | 251,300,966,786 | 191,040,297,457 | $690,802,352,775$ | 629,263,668,414 |
| 4. Cost of goods sold | 11 |  | 242,266,746,841 | 183,383,121,784 | 665,315,882,773 | $608,005,548,305$ |
| 5. Gross profit | 20 |  | 9,034,219,945 | 7,657,175,673 | 25,486,470,002 | 21,258,120,109 |
| 6. Financial income | 21 |  | 77,252,309 | 254,225,330 | 561,143,153 | 501,704,151 |
| 7. Financial expenses | 22 |  | 2,275,109,074 | 1,380,099,339 | 6,960,770,578 | 5,040,439,138 |
| Include: Interest expense | 23 |  | 2,275,109,074 | 1,380,099,339 | 6,960,770,578 | 5,040,439,138 |
| 8. Selling expenses | 24 |  | 209,520,000 | 597,005,417 | 418,276,432 | 597,005,417 |
| 9. General \& administrative expenses | 25 |  | 1,906,695,196 | 1,931,747,100 | 5,396,653,926 | 5,198,632,569 |
| 10. Net operating profit | 30 |  | 4,720,147,984 | 4,002,549,147 | 13,271,912,219 | 10,923,747,136 |
| 11.-Other income | 31 |  | 578,464,256 | 1,008,231,432 | 1,379,096,856 | 4,116,415,903 |
| 12. Other expenses | 32 |  | 69,999,999 | -------------- | 861,090,908 | 327,270,000 |
| 13. Other profit | 40 |  | 508,464,257 | 1,008,231,432 | 518,005,948 | 3,789,145,903 |
| 14.-Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40)$ | 50 |  | 5,228,612,241 | 5,010,780,579 | 13,789,918,167 | 14,712,893,039 |
| 16. Current corporate income tax expenses | 51 |  | 612,968,871 | 540,837,338 | 1,605,969,782 | 1,776,075,585 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax ( $60=50-51-52)$ | 60 |  | 4,615,643,370 | 4,469,943,241 | 12,-183,948,-385 | 12,-936,-717,454 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | - | - | $-$ | - |
| 19. EPS (VND/share) | 70 |  | 577 | 559 | 1,523 | 1,617 |

## CASH FLOW STATEMENT

Quarter 3/ 2010 (Direct method)
Unit: VND

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 728,248,----------19, | 778,-----------760,-758 |
| 2. Cash paid for supplier | 02 |  | $(289,854,578,108)$ | (765,071,843,542) |
| 3. Cash paid for employee | 03 |  | $(7,625,163,898)$ | $(8,516,924,665)$ |
|  | 04 |  | (7,184,202,921) | (6,670,857,515) |
| 5. Cash paid for corporate income tax | 05 |  | $(973,651,623)$ | (1,792,232,696) |
| 6. Other receivables | 06 |  | 36,471,248,117 | 300,000,000 |
| 7. Other payables | 07 |  | (68,990,203,332) | (216,966,364) |
|  | 20 |  | 390,091,467,812 | (3,967,164,024) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
|  | 21 |  | (49,000,000) | (20,328,-717,335) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term ass | 22 |  | 26,220,810 | 5,506,830 |
|  | 23 |  | ----------- | ---------- |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | ------------------ | - |
| 5. Cash paid for joining capital in other companies | 25 |  | (13,000,000,000) | (5,-315,000,000) |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 561,143,153 | 598,678,404 |
|  | 30 |  | (12,461,636,037) | (25,039,432,101) |
|  |  |  |  |  |
|  |  |  |  | - |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
|  | 32 |  | ---------------- | ---------------- |
|  | 33 |  | 25,377,572,000 | 502,786,190,877 |
| 4. Cash paid to principal debt | 34 |  | (394,948,631,000) | (486,367,667,012) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | ------------------- | ------------- |
| Net cash (used in) provided by financing activities | 40 |  | (369,571,059,000) | 16,418,523,865 |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | 8,058,772,775 | (12,588,072,260) |
| Cash and cash equivalents at beginning of year | 60 |  | 3,857,701,895 | 16,445,774,155 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 11,916,474,670 | 3,857,701,895 |

